



# SUMMIT & STRATEGIC PLANNING

APRIL | 28-30 | 2026

## Agenda

### Summit | Tuesday, April 28

8:00 - 9:00 am	<b>Registration, Vendor Visits and Breakfast</b>
9:00 - 9:15 am	<p><b>Welcome and Introductions</b>  <i>Shelly Ten Napel, CEO, CHAD</i>  <i>Becky Wahl, Director of Innovation and Health Informatics, CHAD</i></p> <p>Presenters will lead introductions and provide an overview of the day.</p>
9:15 - 10:00 am	<p><b>Today's Landscape, Tomorrow's Decisions</b>  <i>Shelly Ten Napel, CEO and Becky Wahl, Director of Innovation and Health Informatics</i></p> <p>This session will include the vision and progress made thus far with the Great Plains Clinically Integrated Network (GPCIN). The session will also include a high-level summary of the environmental scan results conducted across the network. Attendees will have a shared understanding of the current network landscape to inform future planning and discussion.</p>
10:00 - 10:30 am	<b>Break &amp; Vendor Visits</b>
10:30 - 10:50 am	<p><b>Why Start a CIN? Perspectives on Purpose, Start-Up, and Lessons Learned</b>  <i>Leslie Southworth, Director of the Montana Health Plus</i>  <i>Dr. David Mark, CEO of One Health</i></p> <p>Presenters will share their experiences in establishing a Clinically Integrated Network (CIN) to support value-based payment. Each presenter will offer their perspective on why they chose to pursue a CIN, how they approached the early stages of development, and the lessons learned along the way. Attendees will gain a well-rounded understanding of both the strategic motivations and the practical steps involved in launching a CIN.</p>
10:50 - 11:10 am	<p><b>Creating Value Together: The Journey of Building a Network Driven Group Purchasing Organization</b>  <i>Mary Maertens, Executive Director of Federally Qualified Health Center Unified Health Network (FUHN)</i>  <i>Rhonda Eastlund, CEO of Community Health Service, Inc. (CHSI)</i></p> <p>Join us to hear the story of how a CIN came together to form a Group Purchasing Organization (GPO). Presenters will walk through how the idea emerged, the development process, and the practical steps that led to successful implementation. The presenters will share a story of how together they identified a common need and implemented a shared solution through their GPO. Attendees will gain insights into how a network can leverage shared priorities, collective buying power, and strong partnerships to create meaningful value and sustainable solutions</p>

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<p><b>11:10 - 12:00 pm</b></p>	<p><b>Ask the Experts: Open Conversation with CIN and GPO Leaders</b> <i>Shelly Ten Napel, Moderator</i> <i>Leslie Southworth, Director of the Montana Health Plus</i> <i>Dr. David Mark, CEO of One Health</i> <i>Mary Maertens, Executive Director of Federally Qualified Health Center Unified Health Network (FUHN)</i> <i>Rhonda Eastlund, CEO of Community Health Service, Inc. (CHSI)</i> <i>Andrew Principe, Starling Advisors</i></p> <p>In this interactive panel discussion, presenters will come together to answer audience questions and share deeper insights from their journeys. Audience members will be given time to reflect and identify questions for the panel.</p>
<p><b>12:00 - 1:30 pm</b></p>	<p><b>Lunch Speaker: From Possibility to Performance: Building a Successful Clinically Integrated Network</b> <i>Andrew Principe, Starling Advisors</i></p> <p>During this lunch session, the presenter will provide an overview of what is possible through a CIN and how they can serve as a powerful vehicle for improving quality, coordinating care, and advancing value-based performance. The session will highlight the critical components of a successful CIN. Drawing on experience and best practices, the presenter will also offer a reaction to the summit's environmental scan results, connecting external trends, risks, and opportunities to the realities of CIN development and sustainability.</p>
<p><b>1:30 - 2:30 pm</b></p>	<p><b>State Perspectives on the Future of Value-Based Payment and Rural Health Transformation</b> <i>Heather Petermann, Division Director at South Dakota Division of Medical Services</i> <i>Chelsey Matter, Executive Director of Government Programs at Blue Cross Blue Shield of North Dakota</i></p> <p>This session will feature state-based leaders sharing how their state and/or state-based entity is approaching the future of value-based payment and care delivery reform. Speakers will also discuss how their state's vision for value-based payment aligns with the goals and intent of the Rural Health Transformation application.</p>
<p><b>2:30 - 3:00 pm</b></p>	<p><b>Break &amp; Vendor Visits</b></p>
<p><b>3:00 - 3:45 pm</b></p>	<p><b>Turning Data Into Strategy: MSSP Findings and Future Partnership Opportunities</b> <i>Brandon Hill, Managing Director for Healthcare Strategy &amp; Finance at Forvis Mazars</i></p> <p>This session will share key findings from an in-depth data analysis of network member data, highlighting opportunities for the GPCIN in partnership with Montana Health Plus. Presenters will walk through how the network can leverage participation in the Medicare Shared Savings Program (MSSP) to enhance performance, strengthen alignment, and potentially increase shared savings. Attendees will gain a clear understanding of how MSSP alignment could create value and how the network can strategically position itself for success.</p>

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<p><b>3:45 – 4:45 pm</b></p>	<p><b>Medicare Shared Savings Program Options Unpacked: Insights, Experiences &amp; Next Steps</b>  <i>Shelly Ten Napel, Moderator</i>  <b>Panel:</b>  <i>Mary Maertens, Executive Director of Federally Qualified Health Center Unified Health Network (FUHN)</i>  <i>Leslie Southworth, Director of Montana Health Plus</i>  <i>Brandon Hill, Forvis Mazars</i>  <i>Andrew Principe, Starling Advisors</i></p> <p>This session will begin with a comprehensive overview of available Medicare Shared Savings Program (MSSP) models, outlining key features and considerations for our network. Following the presentation, a reaction panel of experienced partners will share practical insights and real-world perspectives on some of the MSSP options introduced. The goal of the discussion is to build shared understanding, surface priorities, and identify next steps to include in the strategic plan.</p>
<p><b>4:45 - 5:00 pm</b></p>	<p><b>Take Away Reactions &amp; Wrap Up</b>  <i>Shelly Ten Napel, CEO, CHAD</i></p>
<p><b>6:00 - 8:00 pm</b></p>	<p><b>Social and Networking</b></p>

## Strategic Planning | Wednesday, April 29

<p><b>8:30 - 9:00 am</b></p>	<p><b>Breakfast</b></p>
<p><b>9:00 - 9:30 am</b></p>	<p><b>Collective Insights, Collective Direction: Setting the Stage for Strategy</b>  <i>Andrew Principe, Starling Advisors</i></p> <p>Before we shift into strategic planning, this session offers a moment to pause and invites participants to reflect on what we've learned—both from our own discussions and from the experiences of other states. This session will summarize the themes of the summit and begin to transition into the strategic planning work. This is our bridge from learning to doing, ensuring that the insights gained during the summit help to inform the path ahead.</p>
<p><b>9:30 - 10:30 am</b></p>	<p><b>We Are Better Together: Health Center Introductions</b>  <i>GPCIN Members</i></p> <p>In this fast-paced introductory session, each health center will deliver an overview, using a previously provided template, designed to ground us with who is in the room and the communities they serve. These introductions set the stage for stronger relationships and more aligned planning throughout the summit.</p>
<p><b>10:30 - 10:45 am</b></p>	<p><b>Break</b></p>

## Strategic Planning | Wednesday, April 29

<p><b>10:45 - 12:45 pm</b></p>	<p><b>Our Purpose, Our Path: Imagining Our Future</b>  <i>Andrew Principe, Starling Advisors</i></p> <p>In this session, participants will consider a set of proposed mission and vision themes and reflect on what resonates most with their own priorities and experiences. Through a mix of individual thinking, small-group conversations, and large-group discussions, participants will begin to brainstorm strategic priorities. The goal of this session is to spark creative thinking about what matters most to us as a network and to identify shared ideas that will guide our long-term direction.</p>
<p><b>12:45 - 1:30 pm</b></p>	<p><b>Lunch</b></p>
<p><b>1:30 - 2:30 pm</b></p>	<p><b>Exploring 340B Needs and Opportunities</b>  <i>Lindsey Karlson, Director of Programs, CHAD</i>  <i>Andrew Principe, Starling Advisors</i></p> <p>This session is designed to provide a shared understanding of health center priorities, challenges, and goals related to 340B programs. This session will explore potential areas for collaboration partnership and outline next steps for continued engagement.</p>
<p><b>2:30 - 2:45 pm</b></p>	<p><b>Break</b></p>
<p><b>2:45 - 3:45 pm</b></p>	<p><b>Shared Services Hub Needs and Opportunities</b>  <i>CHAD</i>  <i>Andrew Principe, Starling Advisors</i></p> <p>This session is designed to provide a shared understanding of health center priorities, challenges, and goals related to a shared services hub using rural health transformation (RHT) resources. This session will explore potential areas for collaboration partnership and outline next steps for continued engagement.</p>
<p><b>3:45 - 4:30 pm</b></p>	<p><b>The Medicare Shared Savings Program: Options, Opportunities, and Strategic Pathways</b>  <i>Andrew Principe, Starling Advisors</i></p> <p>This session provides an overview of the Medicare Shared Savings Program (MSSP) strategic options available to health centers considering participation or optimization within the program. Participants will discuss key decision points and readiness considerations. This session is designed to support informed decision-making and help health centers determine whether—and how—MSSP participation aligns with their long-term strategic direction.</p>
<p><b>4:30 - 5:00 pm</b></p>	<p><b>Looking Back, Stepping Forward: Reflections of the Day</b>  <i>Andrew Principe, Starling Advisors</i></p> <p>This session provides time for questions, clarifications, and shared reflections. Participants can raise topics that need further explanation, offer insights sparked by earlier conversations, and collectively prepare for the work ahead.</p>
<p><b>Dinner on your own</b></p>	

## Strategic Planning | Thursday, April 30

<b>8:30 - 9:00 am</b>	<b>Breakfast</b>
<b>9:00 - 9:30 am</b>	<p><b>Recap and Strategic Focus</b> <i>Andrew Principe, Starling Advisors</i></p> <p>This session offers a moment to reflect on the progress made during the previous day and to elevate the themes that will shape the days work. We will summarize key discussions and will help reconnect the group to the broader priorities identified.</p>
<b>9:30 - 9:45 am</b>	<p><b>Leadership Opportunities: Officer Roles and Election Process</b> <i>Andrew Principe, Starling Advisors</i></p> <p>This session will outline the officer election process, review open positions, and clarify expectations for each role. This overview is designed to support informed participation and encourage broad engagement in leadership opportunities.</p>
<b>9:45 - 10:30 am</b>	<p><b>Aligning Our Vision: Group Voting on Network Priorities</b> <i>Andrew Principe, Starling Advisors</i></p> <p>Attendees will go through an exercise together to vote on brainstormed ideas to determine the goals that are possible as a network and most impactful to meet identified goals.</p>
<b>10:30 - 10:45 am</b>	<b>Break</b>
<b>10:45 - 11:30 am</b>	<p><b>Decision-Making and Transition: Moving from Planning to Action</b> <i>Andrew Principe, Starling Advisors</i></p> <p>In this session, participants will engage in a facilitated process designed to bring conversations to resolution and identify the decisions required to move ahead. We will clarify priorities, confirm commitments, and outline the transition from planning to action.</p>
<b>11:30 - 12:00 pm</b>	<p><b>Wrap Up and Next Steps</b> <i>Andrew Principe, Starling Advisors</i></p> <p>The facilitator will wrap up the summit and strategic planning session and share next steps.</p>

